

# **Job Specification**

## General

Title	Marketing Apprentice
Location	Streetly
Reporting to	Hiral Chavda
Salary	10K
Department	Sales

## Scope

The Marketing Apprentice will complete a 2 year level 2 NVQ following the Business Administration framework. Through work based learning you will complete a Level 2 certificate in the principles of business and administration.

An attractive salary increment will be available on completion of all components of the Apprenticeship certificate for each year.

## **Job Description**

To support and develop and maintain marketing strategies to meet the objectives of Ascom. To effectively organize, market, advertise and promote activities and events both internally and externally

## Responsibilities

- Co-ordinate all marketing, advertising and promotional activities/events
- Support market research to determine the market requirements for the existing and future needs of Ascom.
- Co-ordinate and write press releases and case studies.
- Design art work for marketing campaigns and exhibitions.
- Research and analyse the current market conditions and competitor information.
- Monitor, review and report on all marketing activities and liaise between departments.



## **Core Values**

#### Responsible:

Reliability, integrity and trustworthiness are the cornerstone of our business and our actions.

#### Competent:

Clear customer focus and superior quality and first class performance are the values in which we measure our competence.

#### Talented:

The talent is inherent in our employees and is invaluable. With individual skill and expertise, they play a central role in Ascom's success.

#### Ambitious:

We are ambitious. Our primary goal is to provide maximum customer satisfaction

## **Behaviors**

#### Creative:

Innovative thinking; Generates energy and enthusiasm; taking initiative and be prepared to take a risk and manage it; Challenges the status Quo.

#### **Activate & Implement Change:**

Ability to anticipate/ implement changes; Challenging people to get the best out of them; Keeps an open mind when faced with new situations; Creates an environment where employees can share ideas; Demonstrates a good understanding of the external factors that affect the business. Anticipates market evolution, initiates & implements business / strategy oriented changes in offerings & organization. Develops team to meet new requirements.

#### **Teamwork & Cooperation:**

Recognition & use of the individuals' available competencies; Manages conflict – keeps an open mind when others disagree; Responds constructively in conflict situations; Is able to influence & motivate others; Encourages people to work cooperatively; Supports team approaches when appropriate; Is able to adapt own working style to different team roles; Collaborates across groups; Values differences in people & treats everyone with respect.

### Communication & Negotiation:

Communicate in a direct & open way; Active listening; Asks questions regularly to gather others' views; Give instant feedback & be open for instant feedback; Presents ideas persuasively & clearly; Presents compelling reasons for ideas when challenged; Speaks with confidence; Communicates in an open & direct way; Seeks win-win solutions; Ability to summarize & report status; Makes clear effort to ensure everyone understands. Generate energy

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### **Self-Management:**

Seeks feedback to develop own improvement areas; Gets involved in a variety of experiences to maximize development; Stays up-to-date in own area of professional expertise; Displays strong integrity, fairness & ethical behavior; Maintains confidentiality of information; Upholds company values & beliefs; Is honest in interactions with others; Follows through on commitments; Has strong personal organisation abilities; Can work under pressure.